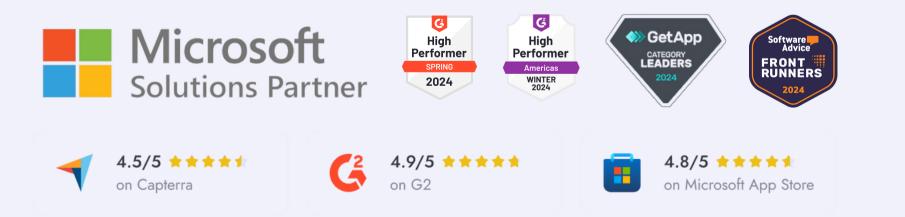
teamflect

Partnership Program

Let's grow and succeed together!

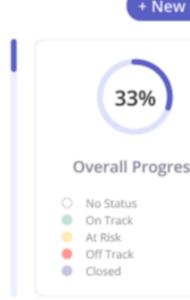


(d) Goals 📅 Meetings ✓ Tasks Ø Reviews 🗞 Survey ₽ Feedback 8 Recognitior P Notes 💫 User Searcl 💎 Upgrade Now P_+ Invite People Reports 🔞 Adele

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	Hello, Adele Vance 👋	
	Me My People	
	My upcoming meetings	
	Adele-Mariam 1-1 meeting 🔁 Nov 10th 2023, 2:00 PM - 3:00 PM	-
	Montly Team Check-In 🔁 Nov 10th 2023, 5:00 PM - 5:30 PM	
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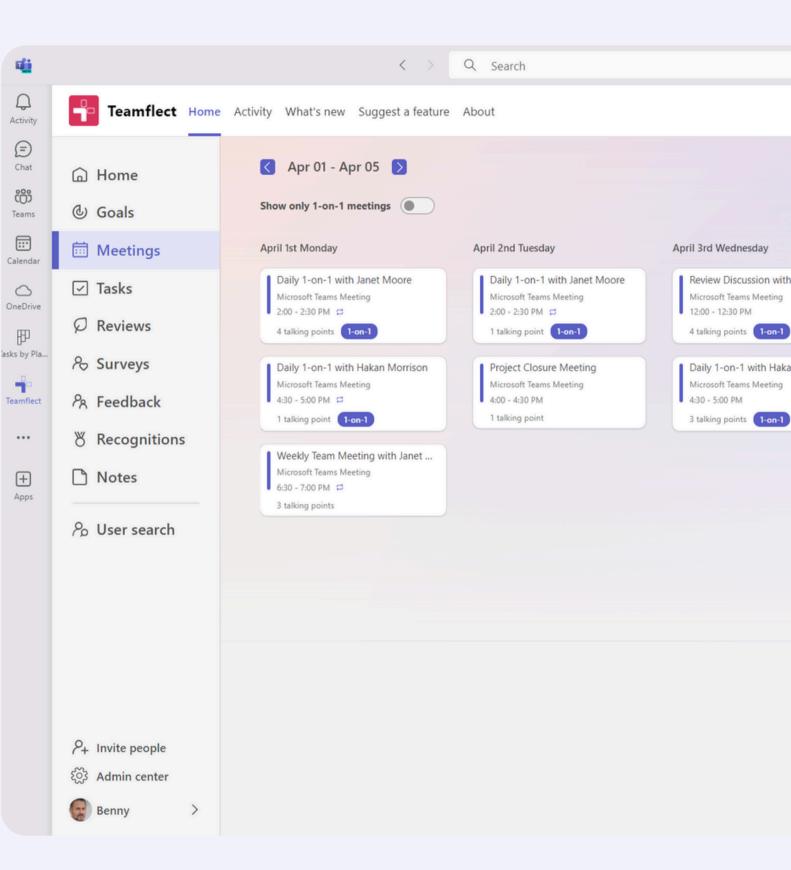
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About Teamflect

Specifically built for integration with Microsoft Teams, Microsoft Outlook and Microsoft Power BI. Teamflect ensures a smooth experience that enhances workplace efficiency.

Teamflect seamlessly integrates employee performance management and engagement into an all-in-one platform, designed to boost productivity and collaboration.



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Activity

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Chat

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Teams

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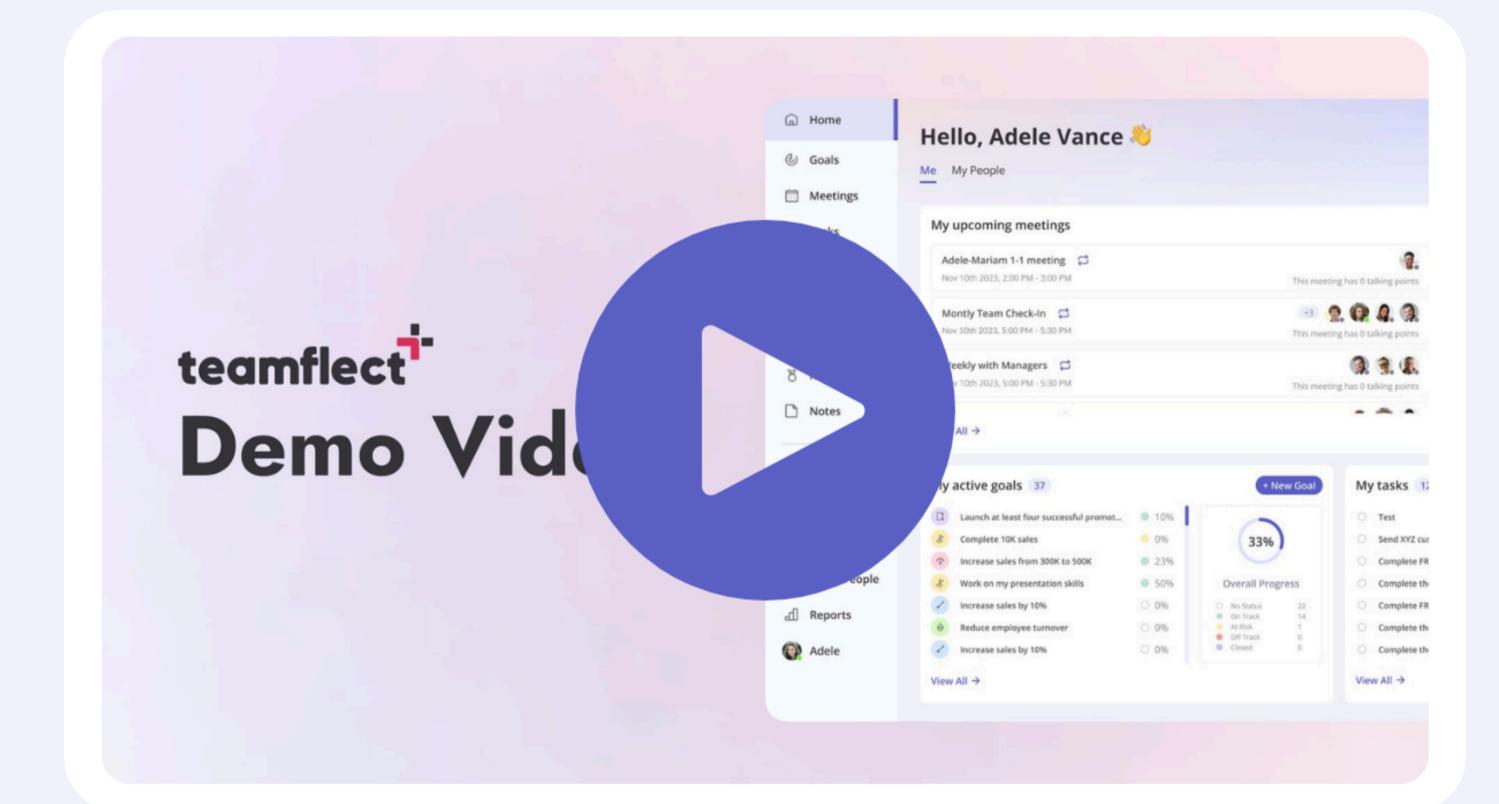
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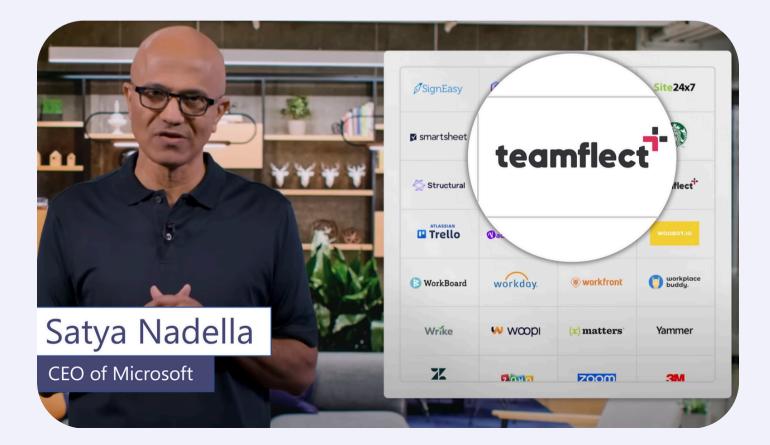


<u>Watch Demo Video</u>



An Official Microsoft Solutions Partner

Teamflect is an official Microsoft Partner that has been featured by Microsoft on multiple occasions. You can read some of the Teamflect Success Stories published by Microsoft right here:





Teamflect eliminated manual work, streamlining employee engagement and reviews

<u>Read the full story published by Microsoft →</u>



CCI transforms performance management and empowers collaboration with Teamflect and Microsoft Teams

Read the full story published by Microsoft →

"Implementing a performance management system has never been easier."

As a Microsoft native application, Teamflect is intuitive and easy to implement. Just to be safe, we offer comprehensive implementation support, extensive tutorial libraries, and personalized enduser training.









"Teamflect offered to train my end users for me. Inter-200 was able to do that on my own but the fact that they were willing to jump on a call and train was very much appreciated."

Barbara Tonelli Director of Enablement, Align HCM



"The training and the learning curve have been so" great with Teamflect's built-in tutorials and the videos."

Tim Spearin Director of Org. and Community Impact, Gas South



"I felt like the implementation was pretty smooth." It's easy to work with. I love going into the system settings and customizing some of the things that we're able to do."

Jason McCormick

Multi-Area Director, FCA

Over 1000 forwardthinking organizations use Teamflect.

Let's hear what some of them have to say about our product:







Play the video

We are proud to be the performance management software for choice for such an amazing community!

Hear What Our Customers Say about Teamflect

2

JASON S.

"That it plugs into Teams, and is super easy and intuitive to use. Honestly can say nothing at this point in time. Everything that was on my list Teamflect fixed or enhanced within the system."

SEE OUR G2 REVIEWS

LEWIS H.



"I like the ability of me and my manager to updating meeting notes in paralell and set up notes for meetings in advance, helping me feel more prepared. It's goal tracking features have enabled me and my manager to organise my workflow and set clear expectations."

SEE OUR CAPTERRA REVIEWS



Teamflect's Key Features



Set and track your goals and OKRs for clear alignment and measurable outcomes.



Streamline meeting management with tools for 1:1 scheduling, agenda setting, and follow-up actions to ensure productive meetings.



Conduct performance reviews with customizable templates that suit various feedback methods.



Assign and manage tasks efficiently to ensure team accountability and project management.

8 **Survey**

Gather insights from employees through tailored surveys to enhance engagement and workplace satisfaction.



Facilitate a culture of continuous improvement with structured feedbacks for all team members.





Create career roadmaps for each employee and set development goals based on necessary competencies.



Boost morale and acknowledge achievements with our easy-to-use recognition tools.

Partnership Types

Referral Partners

Who It's For: Consultants, influencers, and any organization keen on recommending Teamflect within their clientele and circles.

Benefits: Get commission for each referral.

Process: Refer businesses to Teamflect. We handle everything from there, ensuring a seamless transition from sales to ongoing support. 2

Who It's For: Tailored for entities aiming to directly offer Teamflect's solutions to their clientele.

Benefits: Get commission for each referral.

Process: Join our training to learn all about what we offer. This will prepare you to effectively engage and persuade your target audience.

Reseller Partners

Sales Commission Structure: Referral Partners



Commission Rate: Earn a 30% commission on every sale.



Process: Inform us when your client is interested in purchasing Teamflect. We'll handle the rest of the sales cycle.



Sales Commission Structure: Reseller Partners



Commission Rate: Earn a 30% commission (+ the markup opportunity) on every sale.



Process: Inform us when your client is interested in purchasing Teamflect.



Pricing: We will provide a price at a discounted rate.



Discount Parameters:

- License Count
- Multi-Year Plan



Markup Opportunity: You may add an additional margin to our price when quoting your client.



Trial (30 Days)

Features Included

- Goals
- Meetings
- Tasks
- Reviews
- Surveys
- Feedback
- Recognitions

Free



Features Included

- Goals
- Meetings
- Tasks
- Reviews
- Surveys
- Feedback
- Recognitions



Why partner with Teamflect?



Help clients report an average ROI of 150% within the first year of using Teamflect, thanks to significant improvements in efficiency and productivity

5%

Help clients to decrease their employee turnover rates 5%



Help clients to reduce their operational costs by up to 25%, leveraging automation and real-time data analytics

Help clients save over 40 hours per month on administrative tasks



40 hr/month **Q**

Why partner with Teamflect?

1

Agility and Flexibility

We pride ourselves on our ability to adapt quickly to the changing needs of our clients, offering customization options that many of our competitors cannot. **Client-Centric Customization**

2

Your needs drive our solutions. Teamflect allows for extensive customization to ensure our platform fits perfectly within your operational framework.

3

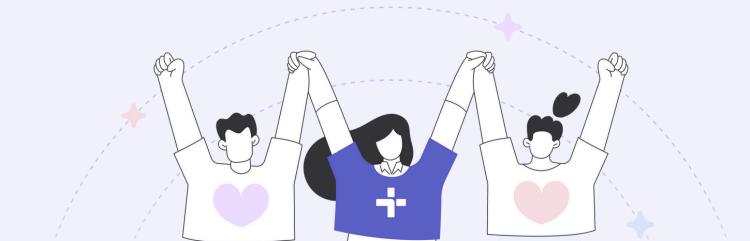
Seamless Integration

As a Microsoft solution partner, our app is designed to integrate smoothly into your existing workflows, minimizing disruption and maximizing efficiency.

4

Dedicated Customer Support

Our dedicated Customer Success Managers provide expert assistance, ensuring that every interaction is tailored to optimize your client's experience and outcomes.



Our Pledge to Our Partners

At Teamflect, we're committed to providing a partnership experience that's both practical to navigate and rewarding. Here's what we promise to our partners:

Top Performance Management Software for Microsoft Teams





Straightforward and Supportive Experience

We aim to make our collaboration as seamless and beneficial as possible.

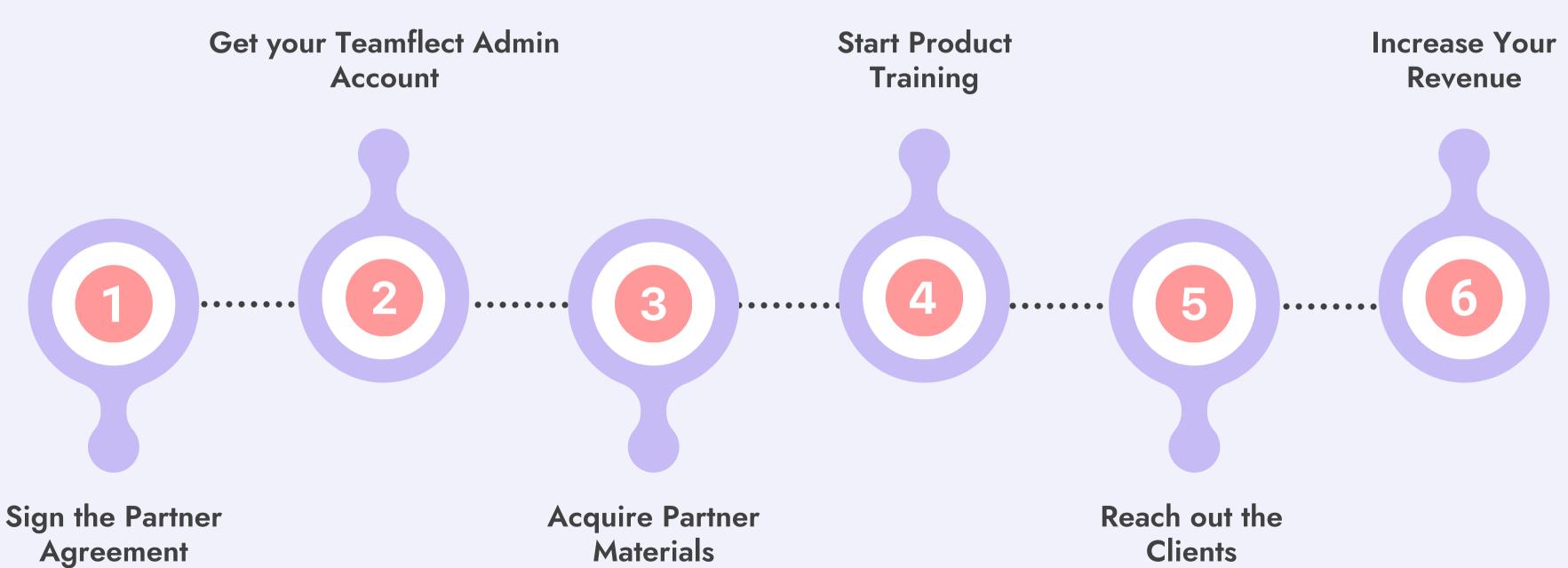
Always There for You

Our dedicated team is ready to support you at every step.

Rewards Made Easy

Smooth handling of commission payments allows you to focus on expanding your business.

How to Get Started





Q: How can I become a Teamflect partner?

Start by applying through our partnership inquiry form. Our team will review your submission and contact you to

Q: Are there any requirements to become a partner?

We seek partners who share our commitment to excellence and customer success. While requirements vary by partnership type, a proven track record and alignment with our core values are essential.

Q: Are partners responsible for customer support?

No, partners are not responsible for customer support. This is managed by Teamflect Customer Success Managers, ensuring a smooth customer support journey. As a partner, you can focus on your core activities without worrying about customer support responsibilities.

Q: Is there a cost to join the Teamflect Partner Program?

Joining the Teamflect Partner Program is free of charge. We aim to establish fruitful and mutually beneficial partnerships without any initial financial barrier.



Q: How long does it take to become a Teamflect partner?

The process to become a Teamflect partner is practical. Once you submit your application, our team will review it and typically contact you within a few business days to discuss further steps and outline the partnership agreement.

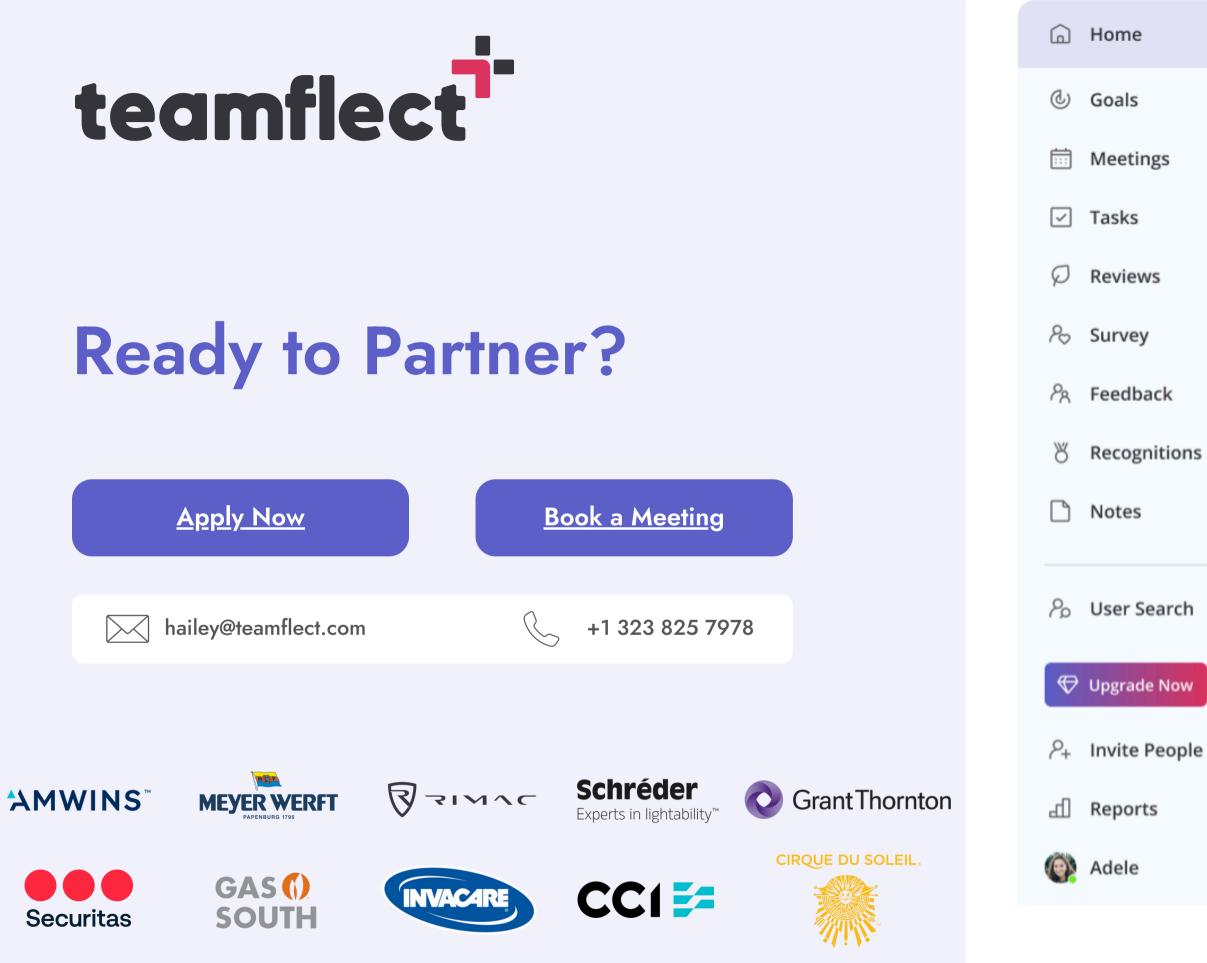
Q: How does Teamflect measure the success of its partners?

Success is gauged by sales metrics, customer feedback, and resource engagement, ensuring partners receive effective support and recognition for their growth contributions.

Q: Is it necessary for my clients to use Microsoft Teams to access Teamflect? No, using Microsoft Teams is not a requirement. Teamflect is also accessible via a web browser. However, a Microsoft email account is necessary for signing in.

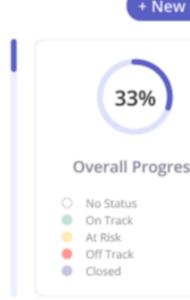
Q: How will I receive updates about the product?

You will be kept informed about product updates through a monthly newsletter and in-app notifications highlighting new features. Additionally, meetings can be arranged as needed to ensure you stay fully updated.



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